About the Railinc 2016 Price List

**Disclaimer:** All pricing described in this Railinc 2016 Price List and any supplements or revisions are effective starting January 1, 2016. All prices are in US dollars ($). Software and services availability, as well as all prices are subject to change without notice. Prices do not include shipping and handling, implementation, labor, customization and any other customary fees. Prices for Railinc products and services, whether contained herein or quoted directly to a customer are exclusive of any and all local, State or Federal taxes imposed on the sales of Railinc products and services, which the Customer is responsible for reporting and agrees to pay in full to the appropriate taxing authority. The sale and subsequent use of any product or service in this Price List is subject to the [Terms & Conditions](#) noted herein.
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INTERLINE PRODUCTS AND SERVICES

Interline Services is comprised of products and services focused on the support and settlement of interline traffic. It also includes the industry reference files and applications that underpin industry communication.

Freight Loss Data Exchange

Freight Loss and Damage

   Monthly Base Fee (FLDXEX00)........................................................................................................ $ 1,050

Interline Settlement System®

   ISS Set-Up Fee (ISSSETUP)...............................................................................................  $ 1,500 per request
   Interline Settlement Waybill per Settlement (ISSXEX00) .................................... $ 0.12 per settled URRWIN

Industry Reference Files Publications

Railinc’s Industry Reference Files (IRFs) can be purchased as either PDFs or as text files.

Softcopy PDF Publications—Many IRFs are available as PDF downloads (billing code begins with PDF). Each is sold as a subscription. For the STCC and HAZMAT files, supplements are provided on a monthly basis. The OPSL supplements are available bi-weekly. The price includes unlimited softcopy usage within a company.

Softcopy Text File Publications—Many publications are available as flat text files (billing code begins with PUB). Data layouts are provided to assist with importing this raw data into a database system for the purchaser’s internal needs. Prices for these text files are set for railroads and nonrailroads. Railroads contribute to the Industry Reference File databases. These files are provided in soft-copy only.

Central Station Master

   CSM and Monthly Subscription–Railroad (PUBCSM01)........................................................ $ 1,000 annually
   CSM and Monthly Subscription–Shippers, Car Owners, and Shops (PUBCSM02)............... $ 2,000 annually
   All others call for quote.

HAZMAT

   PDF Directory of Hazardous Material Shipping Descriptions (PDFHZMT) .........................$ 700 annually

Junction Interchange File (JUNC)

   Junction Interchange File–Railroad (PUBJUNC01)............................................................ $ 1,000 annually
   Junction Interchange File–Shippers, Car Owners, and Shops (PUBJUNC02) ................. $ 2,000 annually
   All others call for quote.

Mark File (MARK)

   Mark File–Railroad (PUBMARK01)...................................................................................... $ 1,000 annually
   Mark File–Shippers, Car Owners, and Shops (PUBMARK02) ........................................ $ 2,000 annually
   All others call for quote.

Prices listed represent monthly amounts for Railinc services unless otherwise indicated.
Official Railroad Station List (OPSL)
PDF Official Railroad Station List (PDFOPSL) ................................................................. $ 700 annually

Route File (ROUTE)
Route File–Railroad (PUBROUT01) .................................................................................. $ 1,000 annually
Route File–Shippers, Car Owners, and Shops (PUBROUT02) ........................................... $ 2,000 annually
All others call for quote.

PDF Standard Transportation Commodity Code (STCC) (PDFSTCC) ................................ $ 700 annually
STCC File–Railroad (PUBSTCC01) ..................................................................................... $ 1,000 annually
STCC File–Shippers, Car Owners, and Shops (PUBSTCC02) .............................................. $ 2,000 annually
All others call for quote.

Other Publications

Customer Information File (CIF)
Customer Information File (CIF)–(PUBCIF01) ........................................................................ $ 2,000
Note: Price listed applies to active Railroads only. All others call for quote.

Rate EDI Network (REN)

REN Web™ Setup Fee (RENSETUP) .............................................................................. Call for quote
Note: Includes set up, web demo, administration of certification process, and training.

Switching Settlements Data Exchange

Interline Switch Settlements Monthly Base Fee (SSDXBASE) ................................................. $ 50
Note: Participation in SSDX in not inclusive of RCH process participation. SSDX-RCH participation has an additional $200 per year fee not covered in SSDXBASE.

Prices listed represent monthly amounts for Railinc services unless otherwise indicated.
ASSET PRODUCTS AND SERVICES

Car Hire Compensation Services

Car Hire Liability File (LCS_SVCS) ................................................................. call for quote

LCS Messages

Junction Advices (TRAIN6120) (TRAIN6220) (TRAIN6320) ................................. $ 0.0475 per transaction
LCS Official Junction (TRAIN6920)................................................................. $ 0.0475 per transaction
LCS on hand messages (TRAIN6940) .............................................................. $ 0.0475 per transaction

TOL Messages

Car Hire Rule 15 notification message (TRAIN2620) ................................................ $ 0.0475 per transaction
Car Hire Rule 15 acceptance (TRAIN2810) ....................................................... $ 0.0475 per transaction
Car Hire Rule 15 rejection message (TRAIN2920) ................................................ $ 0.0475 per transaction

Configuration Changes to TRAIN II Setup

Standard changes to car accounting TRAIN II messaging tables (CHCSMSGS)....... $ 250 per entry

   Note: Standard turnaround is five business days. LOA approvals must be received a minimum of seven business days prior to the requested effective date. Charges apply to each unique addition and modification.

Expedited changes to car accounting TRAIN II messaging tables (CHCSMSGEP).... $ 500 per entry

   Note: Expedited turnaround is two business days. Charges apply to each unique addition and modification

Car Hire Deprescription

Market Reports

Summary Report:
1 Month (DEPRSUM01) ........................................................................................ $ 100 per report
2–3 Months (DEPRSUM02)............................................................................... $ 150 per report
4–12 Months (DEPRSUM04) ........................................................................... $ 200 per report

Detail Report:
1 Month (DEPRDEB01) ........................................................................................ $ 150 per report
2–3 Months (DEPRDEB02) ............................................................................. $ 200 per report
4–12 Months (DEPRDEB04) ........................................................................... $ 300 per report

Weekly Broadcast List:
EDI per Month (DEPRWBR01) ....................................................................... $ 2,000 annually
Weekly Broadcast List–E-Mail per Month (DEPRWBR56) ............................... $ 2,000 annually

Car Hire Accounting Master (CHARM)

Car Hire Data Processing (CHARM)
Per record (CHARM) .................................................................................. $ 0.00335 per record/$ 1,600 monthly minimum

Prices listed represent monthly amounts for Railinc services unless otherwise indicated.
**Car Hire Data Exchange**

Car Hire transaction rates (CHDXEX00).................................$ 6 per 1,000 transactions/$ 150 monthly minimum
Car Hire 1400-byte transaction (CHDX1400) .............................. $ 300 per file plus transaction rates

**Car Repair Billing Data Exchange**

Car Repair Billing System
Per Car Fee for Car Owners (CRBXEX00) ........................................ $ 0.45 per car annually

*Note:* CRBX billing is based on January car counts of all equipment, except locomotives, trailers, containers, maintenance-of-way and end-of-train devices registered in Umler under assigned reporting marks. Equipment Types included in billing are listed in Appendix 1.

CRB Invoice Detail PDF Report (CRBRPTSUB) .................................. $ 600 annually per profile
Car Repair Billing Duplicate Outbound Report (CRBXEX01) ............ $ 100 per mark per month
Car Repair Price Master , US (DXPMFT001) CAN (DXPMFT002) ............ $ 2,000 annually per version

*Note:* Price listed applies to Railroads, Car Owners, and Shops. All others call for quote.
Car Repair Billing Ad Hoc Reports (CRBEXTRAC) ...................................................... call for quote

**Damage Defective Car Tracking**

DDCT Per Car Fee for Car Owners (DDCT00) ....................................... $ 0.815 per car annually

*Note:* DDCT billing is based on January car counts of all equipment, except locomotives, trailers, containers, and end-of-train devices registered in Umler under assigned reporting marks. Equipment Types included in billing are listed in Appendix 1.

DDCT Web Service Setup and Testing Support (DDCTWBSET) ........ $ 2,500 one-time fee per company

DDCT Web Services (DDCTWBSUB) ............................................................. call for quote

**Early Warning**

Early Warning Fee (UMEWARN01) ................................................................. $ 0.42 per car annually

*Note:* Early Warning billing is based on January car counts of all equipment, except locomotives, trailers, containers and end-of-train devices registered in Umler under assigned reporting marks. Equipment Types included in billing are listed in Appendix 1.

Early Warning Broadcast (UMEWARN02) .................................................... $ 175

*Note:* Price listed applies to Railroads, Car Owners, and Shops. All others call for quote.
Early Warning Web Service Setup and Testing Support (EWWBSET) ..... $ 2,500 one-time fee per company

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**Railinc 2016 Price List**

*Prices listed represent monthly amounts for Railinc services unless otherwise indicated.*
Equipment Health Management System

EHMS Registration Supplement for Car Owners (EHMSFEE)....................................................... $ 0.05 per unit annually

Note: EHMS billing is based on January car counts of all equipment types, except trailers, containers, and end-of-train devices registered in Umler under assigned reporting marks. Equipment Types included in billing are listed in Appendix 1.

EHMS Broadcast Subscription (EHMSMSGB)............................................................................... $ 1,600

Note: Price listed applies to Railroads, Car Owners, and Shops. All others call for quote.

EHMS Customized Subscription for specific Marks/Mark Owner (EHMSMSGA) ........................ $ 900

Note: Price listed applies to Railroads, Car Owners, and Shops. All others call for quote.

EHMS Setup and Testing Support (EHMSSETUP)................................................................. $ 525 one-time fee per company

EHMS Web Services Query (EHMSWBSV).............................................................. Tiered per row returned per month
/$100 monthly minimum per month

Tiering: Less than 20,000 rows = $0.12 per row; 20,001 – 40,000 rows = $0.06 per row; greater than 40,000 rows = $ 0.04 per row.

EHMS Complete Car Health Web Services (EHMSCCHWS).................................................. Call for quote

EHMS Web Service Setup and Testing Support (EHMSWBSET)........................ $2,500 one-time fee per company

EHMS File (EHMS0305) ....................................................................................................... $8,500 per request

Data Extracts from Equipment Health View Fleet Stats (EHMSEHVFS) .................. $ 0.06 per car extracted/$100 Monthly Minimum

Note: Charges apply to downloads that exceed 200 cars. Price listed applies to Railroads, Car Owners, and Shops. All others call for quote.

RAMP-ED

Annual Subscription:
Fleet of 1–5,000 units (RAMPED01).................................................................................. $ 500 annually
Fleet of 5,001–100,000 units (RAMPED02) ........................................................................ $ 16,000 annually
Fleet of more than 100,000 units (RAMPED03) .................................................................... $ 32,000 annually

Note: No usage limitations.

Umler™

Railinc’s Umler™ System houses and manages the ownership, control and physical characteristics for all rail equipment used in interchange service in North America. Umler provides the critical information that rail carriers need for the safe and efficient loading, routing and handling of rail shipments. It also enables users to track and manage pools and inspections for rail equipment.

Semi-Annual Registration

Note: All rail equipment, trailers, containers and chassis. Equipment Types included in billing are listed in Appendix 1.

Fleet of 1–81 units (UMMBLRP10)..................................................................................... $ 125 semi-annually
Fleet of more than 82 or more units (UMMBLRP30)......................................................... $ 1.2675 per unit semi-annually

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Prices listed represent monthly amounts for Railinc services unless otherwise indicated.
Umler™ Utilities

Umler Messaging Broadcast (EMISMSGB) ................................................................. $1,275 per subscription monthly
  Note: Price listed applies to Railroads, Car Owners, and Shops. All others call for quote. Available media: MQ or FTP

Data Extracts from web applications (EMISQUERY) .............................................. $0.06 per record downloaded
  Note: Price listed applies to Railroads, Car Owners, and Shops. All others call for quote.

Data Extracts via web services (EMISWSQ) ............................................................ $0.06 per record returned
  Note: Price listed applies to Railroads, Car Owners, and Shops. All others call for quote.

Umler Web Service Setup and Testing Support (EMISWBSET) .................. $2,500 one-time fee per company

Online Internet Applications:
  Identification assignment and one-time security set up (EMISSETUP) ............... $525 per company
  Assignment of reporting mark (PRVTRMRKS) ..................................................... $525 per mark
  TRAIN 8719 Umler Car Movement (QUERY8719) ........................................... $0.06 per row
  TRAIN 8722 Full Umler (QUERY8722) ............................................................... $0.06 per row

Full Master Umler File (UMLR0305) ................................................................. $8,500 per request
  Note: Available via FTP or CD

Umler data transfer for 25 units (UMLR1112) ....................................................... $150 per request
  Each additional unit over 25 (UMLR1112X) ................................................... $1.50 per unit

General data entry services for 25 units (UMLADM1) ...................................... $150 per request
  Each additional unit ....................................................................................... $1.50 per unit

Umler Special Services

Age of freight report (UMLR0604) ........................................................................ $2,500 per report
  Note: Available media—CD, FTP or E-Mail

Full Umler Data for single mark (UMLRXTRCT) .................................................. $525
  Each additional mark ..................................................................................... $105 per request
  Note: Available media—CD, FTP or E-Mail

Special data extracts/reports (UMLRMISC) ....................................................... Call for quote
AAR SUPPORT SERVICES

Car Service/Car Hire

Railroad signatories to the Car Service/Car Hire Agreement receive many benefits including the efficient return of empty equipment, and arbitration procedures for car hire dispute resolution.

Car Service/Car Hire (CARSERHIRE) ................................................................... $ 1.43 per unit semi-annually

   Note: Based on January and July Umler equipment counts, the per unit fee refers to a freight car, Railroad Marked or Privately Marked, that is controlled by the Car Leasing Railroad as listed in the Definitions section of the AAR Car Service and Car Hire Agreement, as well as End of Train Devices for railroads signatory to the AAR EOT Agreement. Equipment Types included in billing are listed in Appendix 1.

Equipment Assets Management Committee Dockets (EAMWC) ............................................ $ 800 annually

Custom Line Code 30 Daily Detail Report (LN30DD) ........................................................................... $ 1,500

Car Grade Change Notification (TRAIN8220 or TRAIN8320) ......................................................... $ 0.04 per record
# TRACING PRODUCTS AND SERVICES

**RailSight™**

- Car Location Messages (CERCLM01) ............................................................... call for quote
- 417 Waybill Messages (CER417C and CER417U) ........................................ call for quote
- 421 Trip Plan Messages (CEREDIC and CEREDIU) ............................... call for quote
- RailSight Demand Trace (CTPDEMND) ........................................... $ 0.06 per event/$100 monthly minimum
- RailSight Monitor (FSTRIP) ........................................................................... call for quote

**TRAIN Query**

- TRAIN 8711 Interchange (QUERY8711) ................................................... $ 0.07 per record
- TRAIN 8712 Last Ten Events (QUERY8712) ........................................... $ 0.07 per record
- TRAIN 8713 Last Location (QUERY8713) ............................................... $ 0.07 per record
- TRAIN 8714 Waybill and Movement (QUERY8714) ............................. $ 0.07 per record
- TRAIN 8715 Empty Interchanges (QUERY8715) .................................. $ 0.07 per record
- TRAIN 8716 Last Three Commodities (QUERY8716) ......................... $ 0.07 per record
- TRAIN 8717 All Movement Records (QUERY8717) ............................ $ 0.07 per record
- TRAIN 8718 Last Commodity (QUERY8718) .......................................... $ 0.07 per record
- TRAIN II Inquiries-All Movement And Interchanges (Last 3 Months) (QUERY8747) ......... $ 0.07 per record
- TRAIN II Inquiries-All Movement And Interchanges In The Event Repository(QUERY8757) ........ $0.07 per record

**TRAIN Tracing**

- TRAIN 76 Parameter Tracing (TRAIN7620) ............................................. $ 0.06 per record
- TRAIN 76 Parameter Tracing (TRAIN7630) ............................................. $ 0.06 per record
- TRAIN 80 Tracing Records (TRAIN8020) ............................................... $ 0.06 per record
- TRAIN 80 Tracing Records (TRAIN8030) ............................................... $ 0.06 per record
- TRAIN 45 Joint Industry Activity (TRAIN4520) ................................... $ 0.06 per record
- TRAIN 46 Joint Industry Activity (TRAIN4620) ................................... $ 0.06 per record

**Configuration Changes to TRAIN Setup**

- Standard Configuration Change to TRAIN Tracing configuration tables (MSGTABLE) ........ $ 250 per entry
  
  **Note:** Standard turnaround is five business days. LOA approvals must be received a minimum of seven business days prior to the requested effective date. Charges apply to each unique addition and modification.

- Expedited Configuration Change to TRAIN Tracing configuration tables (MSGTBL-E) ........ $ 500 per entry
  
  **Note:** Expedited turnaround is two business days. Charges apply to each unique addition and modification.
MESSAGING PRODUCTS AND SERVICES

Railinc Messaging turns your electronic supply chain into an operational asset with the most secure, reliable, and efficient communications. With deep industry connections, unsurpassed rail-data and business integration expertise, and an advanced IT infrastructure, Railinc is the premier Messaging and Integration Service provider for the rail industry. Railinc will help to reduce the delays and high costs associated with other VANs.

Network Connectivity Options

Mailbox—TRAIN II (FTPTRNII) .............................................................................................. $ 30 per mailbox
Mailbox—Non-TRAIN II (FTPBASE) .................................................................................... $ 100 per mailbox
FTP—Secured Protocols (FTPSEC) ......................................................................................... $ 3,500
VPN Service (VPNCONN) per connection ........................................................................... $ 150
Frame Relay Circuit Charge (FRAMECONN) ......................................................................... $ 1,200

Switch Services

Switch Setup

Customer Account Profile (EDISETUP) .................................................................................... $ 250
Customer’s Trading Partners (EDISETUP) ........................................................................... $ 250 per Trading Partner

Note: May not include any message translation service.

Switch Usage (EDISWITCH)

Tier 1 (up to 10 MB) ............................................................................................................. $ 80 per MB
Tier 2 (more than 10 and up to 100 MB) ........................................................................... $ 60 per MB
Tier 3 (more than 100 and up to 250 MB) ........................................................................... $ 40 per MB
Tier 4 (more than 250 MB) ................................................................................................... $ 30 per MB

Note: • Switch Usage is based on the volume of message data per month
• Measured in units of Megabytes (MB): 1 MB = 1 million bytes
• Minimum of $ 100 per month
• After the maximum of 1,200 MB is reached (at $ 30 per MB), no additional Charges are incurred
• Maximum monthly cost is $ 36,000

Prices listed represent monthly amounts for Railinc services unless otherwise indicated.
Switch Configuration Changes

Standard Configuration Change (MSGTABLE) ........................................................................................................................................ $ 250 per entry

   Note: Standard turnaround is five business days. LOA approvals must be received a minimum of seven business days prior to the requested effective date. Charges apply to each unique addition and modification.

Expedited Configuration Change (MSGTBL-E) ........................................................................................................................................ $ 500 per entry

   Note: Expedited turnaround is two business days. Charges apply to each unique addition and modification.

Data Retransmission

Basic charge includes one week’s worth of Messages—7 days (EDIRETRAN) ...................... $ 250 per request
   Each additional day requested over 7 days ........................................................................ $ 50 per day

Translation Services

Translation Setup (MSGSETUP) .................................................................................................................................................. call for quote

   Note: • Minimum of $ 1,000
         • Dependent on mapping/routing requirements and requirement changes

Translation Usage (EDIVAN02) .................................................................................................................................................. call for quote

   Note: Translation usage is based on the volume of translated data per month.

Translation Configuration Changes (MSGSETUP) .................................................................................................................................. call for quote

   Note: Dependent on mapping/routing requirement changes.
APPENDIX 1: PER CAR FEE EQUIPMENT TYPES INCLUDED IN BILLING

Car Service/Car Hire (CARSERHIR)
• Box
• Flat
• Gondola
• Hopper
• Intermodal Flat
• Tank
• Vehicular Flat
• EOT (EOT Subscribers)

Early Warning (UMEWARN01)
• Box
• Flat
• Gondola
• Hopper
• Intermodal Flat
• Tank
• Vehicular Flat
• Misc

Car Repair Billing System (CRBXEX00)
• Box
• Flat
• Gondola
• Hopper
• Intermodal Flat
• Tank
• Vehicular Flat

Umler Semi-Annual Registration
(UMMBLRP10, UMMBLRP30, UMLRCL1)
• Box
• Flat
• Gondola
• Hopper
• Intermodal Flat
• Tank
• Vehicular Flat
• Misc
• Locomotive
• Passenger
• Chassis
• Container
• EOT
• Steel Wheel Set
• Super Structure
• Trailer

Damaged Defective Car Tracking (DDCT00)
• Box
• Flat
• Gondola
• Hopper
• Intermodal Flat
• Tank
• Vehicular Flat
• Misc

Equipment Health Management System Registration (EHMSFEE)
• Box
• Flat
• Gondola
• Hopper
• Intermodal Flat
• Tank
• Vehicular Flat
• Misc
• Locomotive
• Passenger
# Glossary by Product

## General

**EDI**: Electronic Data Interchange

**EDI Messaging Services**

**FTP**: File Transfer Protocol is an application protocol that uses the Internet’s TCP/IP protocols. As a user, you can use FTP with a simple command line interface, such as from the Windows MS-DOS Prompt window, or with any of a variety of shareware and commercial programs that offer a graphical user interface.

**MPLS**: Multiprotocol Label Switching (MPLS) is a mechanism in high-performance telecommunications networks which directs and carries data from one network node to the next. MPLS makes it easy to create "virtual links" between distant nodes. It can encapsulate packets of various network protocols.

**MQ**: IBM protocol for messages typically over frame relay.

**VPN**: Virtual Private Networks provide secure, private connections to network applications and business-critical information. Customers, partners, employees, and suppliers using a public or "unsecured" medium such as the Internet can conduct business reliably and securely using VPN technology.

## Railcar Accounting

**BFO**: Best and Final Offer

**COFC**: Container on a Flat Car

**TOFC**: Trailer on a Flat Car

## Track and Trace Products

**Bill of Lading (BOL)**: A document that establishes the terms of a contract between a shipper and a transportation company. It serves as a document of title, a contract of carriage and a receipt for goods.

**CLM**: Car location message

**Equipment Tracing**: A function to provide location of rail shipments based on the provision of rail equipment initial and number.

**RailSight**: An automated rail equipment tracking system. RailSight "pushes" rail event reports on specific equipment reported by more than 500 rail carriers to its customers. Car Location Messages (CLM) and Estimated Time of Arrival (ETA) are available to users within minutes of being reported to Railinc.
**TRAIN II (Event Repository)**

**LCS:** Liability Continuity System was developed to create the official interchange record for car hire settlement. Based on data supplied to TRAIN II, LCS analyzes event data to establish continuity, identifies illogical or missing interchange records and creates valid default records or corrects the erroneous records based on a universal view of the North American rail network.

**TRAIN II:** TeleRail Automated Information Network System provides physical location information of North American rail equipment as reported by over 500 railroads. Shippers, consignees, railroads, equipment owners, and others use this information to enhance inventory management, operations, customer service, and planning and asset management. TRAIN II supports delivery of this information in various formats through Steelroads and Railinc's other tracing services.

**Umler System**

**Age of Freight Report**—indicates the number of cars by CS Line Code groupings in 5-year increments and the average age.

**Average Tare Weight Report**—indicates car, trailer and container fleet’s average tare weight, cost and age by equipment type code.
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Prices contained herein are valid until December 31, 2016. Railinc reserves the right to change, alter or otherwise modify the pricing as well as the products & services offered at any time, without prior advance notification. All pricing and terms agreed to and memorialized in a fully executed contract between the Customer and Railinc takes precedence to the prices and terms contained or referenced herein.

*Prices listed represent monthly amounts for Railinc services unless otherwise indicated.*
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